



# plan options available through CCSB



# CCSB OFFERS BOTH HMO AND PPO OPTIONS THROUGH BLUE SHIELD OF CALIFORNIA, KAISER PERMANENTE, AND SHARP HEALTH PLAN

| CARRIERS                  | PRODUCTS AVAILABLE          |
|---------------------------|-----------------------------|
| Blue Shield of California | Access+ HMO, Trio HMO, PPO  |
| Kaiser Permanente         | НМО                         |
| Sharp Health Plan         | Premier and Performance HMO |







## standard and alternate benefit designs



| COVERED CALIFORNIA SMALL BUSINESS  2025 Plan Summary Covered California for Small Business |  |   |  |                             |                              |   |
|--|--|---|--|-----------------------------|------------------------------|---|
| Gold (80%)   | Blue Shield 350/25 PCP (PPO)<br>Sharp 350/25 PCP (Performance<br>HMO)                    | (OON) = Out of Network  Blue Shield 350/25 PCP  (OON) | Kaiser 250/35 PCP (HMO)<br>Blue Shield 250/35 PCP (Trio HMO,<br>Access -)<br>Sharp 250/35 PCP (Premier HMO)              | Kaiser 035 PCP Alt<br>(HMO) | Kaiser 1000/40 Alt PCP (HMO) | Kaiser HDHP 1750/15% PCP ALT<br>PCP (HMO) |
| Service Type   | In-Network   | Out-of-Network  | In-Network   | In Network                  | In-Network                   | In-Network                                |
| Individual Deductible (if any)   | Blue Shield: \$350<br>Sharp: \$350   | \$1,000   | Kaiser: \$250<br>Sharp: \$250<br>Blue Shield: \$250  | \$0                         | \$1,000/\$250 Pharmacy       | \$1,750                                   |
| Family Deductible (if any)   | Blue Shield: \$700<br>Sharp: \$700   | \$2,000   | Kaiser: \$500<br>Sharp: \$500<br>Blue Shield: \$500  | \$0                         | \$2,000/\$500 Pharmacy       | \$3,500                                   |
| Preventive Care/Screening/Immunization   | Blue Shield: No Charge<br>Sharp: No Charge   | Not Covered   | Kaiser: No Charge<br>Sharp: No Charge<br>Blue Shield: No Charge  | No Charge                   | No Charge                    | No Charge                                 |
| Primary Care Visit to treat an injury, illness or condition                                | Blue Shield: \$25<br>Sharp: \$25   | 50% Coinsurance after deductible                      | Kaiser: \$35<br>Sharp: \$35<br>Blue Shield: \$35   | \$35                        | \$40                         | 15% Coinsurance after deductible          |
| Other Practitioner Office Visit  | Blue Shield: \$25<br>Sharp: \$25   | 50% Coinsurance after deductible                      | Kaiser: \$35<br>Sharp: \$35<br>Blue Shield: \$35   | \$35                        | \$40                         | 15% Coinsurance after deductible          |
| Specialist Visit   | Blue Shield: \$50<br>Sharp: \$50   | 50% Coinsurance after deductible                      | Kaiser: \$55<br>Sharp: \$55<br>Blue Shield: \$55   | \$60                        | \$60                         | 15% Coinsurance after deductible          |
| Prenatal Care and Preconception Visit  | Blue Shield: No Charge<br>Sharp: No Charge   | 50% Coinsurance after deductible                      | Kaiser: No Charge<br>Sharp: No Charge<br>Blue Shield: No Charge  | No Charge                   | No Charge                    | No Charge                                 |
| Urgent Care  | Blue Shield: \$25<br>Sharp: \$25   | 50% Coinsurance after deductible                      | Kaiser: \$35<br>Sharp: \$35<br>Blue Shield: \$35   | \$35                        | \$40                         | 15% Coinsurance after deductible          |
| Laboratory Tests   | Blue Shield: \$25<br>Sharp: \$25   | 50% Coinsurance after deductible                      | Kaiser: \$35<br>Sharp: \$35<br>Blue Shield: \$35   | \$30                        | \$30                         | 15% Coinsurance after deductible          |
| X-Rays and Diagnostic Imaging  | Blue Shield: \$65<br>Sharp: \$65   | 50% Coinsurance after deductible                      | Kaiser: \$55<br>Sharp: \$55<br>Blue Shield: \$55   | \$40                        | \$60                         | 15% Coinsurance after deductible          |
| Emergency Room Facility Fee<br>(waived if admitted)  | Blue Shield: 20% Coinsurance after deductible<br>Sharp: 20% Coinsurance after deductible | 20% Coinsurance after deductible                      | Kaiser: \$250 Copay after deductible<br>Sharp: \$250 Copay after deductible<br>Blue Shield: \$250 Copay after deductible | \$350                       | \$350                        | 15% Coinsurance after deductible          |
| Emergency Room Physician Fee (waived if admitted)  | Blue Shield: No Charge<br>Sharp: No Charge   | No Charge   | Kaiser: No Charge<br>Sharp: No Charge<br>Blue Shield: No Charge  | No Charge                   | No Charge                    | 15% Coinsurance after deductible          |

- CCSB offers Standard
   Benefit Designs and
   alternate benefit designs
   in all four metallic tiers
- Alternate Benefit Designs include high-deductible health plans compatible with HSAs.

## dental insurance plans



- CCSB offers DHMO and DPPO dental coverage options through Delta Dental.
- Dental insurance plans can be offered as an elective benefit that employers can choose to offer as part of their health insurance program.
- If an employer chooses to offer dental insurance to their employees, they must select a Dental Reference Plan and choose how much they want to contribute to their employee's dental premiums.



# key benefits of CCSB



### **MULTI-CARRIER PORTFOLIO**

Featuring Kaiser Permanente, Sharp Health Plan, Blue Shield of California

### 4-METAL TIER OFFERING

Groups can offer their employees choices from 1-tier, 2-tier, 3-tier or 4-metallic tiers

### **OUT-OF-STATE COVERAGE**

Remote employees can access Blue Shield BlueCard

### FEDERAL TAX CREDIT

Lower the cost of coverage for qualifying small businesses

### **ADMINISTRATION**

Simple to understand quote, consolidated applications and **ONE SINGLE BILL**. No Admin Fees, No Billing Fees, No Late Fees. No Recertification!

### **RELAXED PARTICIPATION**

70% of eligible employees enrolled with CCSB or alternate creditable coverage

## exclusive employer tax credits



CCSB is the only place where qualified small businesses are able to use federal tax credits to help pay for the cost of providing health coverage to employees.

- Small Businesses could be eligible for up to 50% of premium expenses, 35% for Non-Profits
- Companies with less than 25 full-time equivalent employees (FTEs)
- Average wage less than \$65,000 to qualify
- Does not include owner, partner, shareholder, family or in-laws
- The credit is only available for two consecutive years beginning with the first year you claim the credit

### **COLLATERAL & CALCULATOR AVAILABLE ONLINE:**

https://www.coveredca.com/forsmallbusiness/taxcredit/





# small group eligibility and underwriting guidelines

# group eligibility requirements



- Groups must have at least one but no more than 100 full-time-equivalent employees and meet certain contribution and participation requirements.
- They must have at least one employee who receives a W-2.
- The majority of eligible employees live in California.
- Employers must offer CCSB coverage to all eligible employees.
- 70% of eligible employees need to be covered by credible coverage including either CCSB or alternate valid coverage with submission of waivers.
- Employer must contribute a minimum of 50% towards the lowest cost employee only plan.

# defining and calculating full-time equivalent employees



- An FTE employee is not an actual employee, but a calculation involving all part-time and full-time employees who worked during the preceding calendar year.
- If the final figure exceeds 100, then the employer is a large employer under California law and not eligible for CCSB.
- Employees who are not eligible for coverage include those employees who work less than 20 hours per week, receive a Form 1099 or are seasonal or temporary employees.
- You can find an FTE calculator within the CCSB website that helps in determining FTE count.

# employer reference plan and metal tier selection



- The reference plan the employer chooses determines the amount they will contribute towards employee premiums.
- This plan is selected when the employer enrolls with CCSB and can be changed only during their annual renewal period.
- Employers can elect to offer plans in one metal tier all the way up to four adjoining tiers.
- Employees then have the option to select any plan within those coverage levels

### **4 METAL TIERS**

Employees choose from health plans in all four metal tiers:



### **3 METAL TIERS**

Employees choose from health plans in the **three touching metal tiers**:



### **2 METAL TIERS**

Employees choose from health plans in the **two touching metal tiers**:



### **1 METAL TIER**

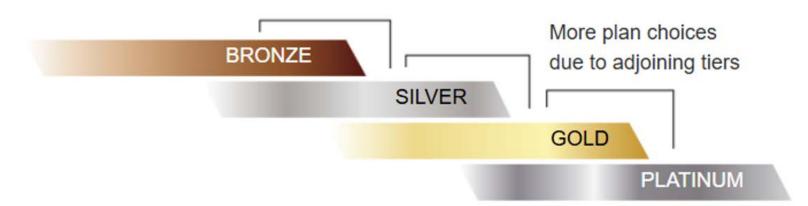
Employees choose from health plans in the **one metal tier**:



# overview of employer required premium contribution



- Employers must contribute at least 50% of the lowest cost employee-only plan in their selected metal tier (Bronze, Silver, Gold, Platinum) for eligible employees' premiums.
- They also can opt to contribute towards dependents premiums as well with no minimum contribution requirement.
- Employees' premium contribution and out-of-pocket costs will depend on the reference plan, selected metal tiers and the plan(s) the employee selects.





# new group quoting and enrollment

# enrollment periods



- CCSB new group enrollment is year-round
- There is also a Special Enrollment period each year between November 15th and December 15th where groups can apply with modified eligibility requirements
- During this period groups can apply without the requirement for 70% participation as well as the 50% minimum employer contribution requirement

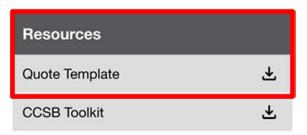
## resources for new group quoting



CCSB's dedicated sales team is available to support you with new group quote proposals. You can contact them directly over the phone or complete our Quote Template form available on CCSB's broker webpage. To prepare a quote we will need group census information.

| First<br>Name | Last<br>Name | Date of<br>Birth* | Age* | Employee Medical Status<br>(See Reference & Examples<br>Below)** | Home<br>Zip<br>Code** | Gender<br>(M,F) | GROUP INFORMATION            |  |
|---------------|--------------|-------------------|------|--|-----------------------|-----------------|------------------------------|--|
|               |              |                   |      | Click HERE to get started  | *                     |                 | Company Name:                |  |
|               |              |                   |      |  |                       |                 | Address:                     |  |
|               |              |                   |      |  |                       |                 | Zip:                         |  |
|               |              |                   |      |  |                       |                 | Contact Name:                |  |
|               |              |                   |      |  |                       |                 | Title:                       |  |
|               |              |                   |      |  |                       |                 | Phone:                       |  |
|               |              |                   |      |  |                       |                 | Email:                       |  |
|               |              |                   |      |  |                       |                 | Effective Date:              |  |
|               |              |                   |      |  |                       |                 | # of Eligible Employees:     |  |
|               |              |                   |      |  |                       |                 | Current Carrier:             |  |
|               |              |                   |      |  |                       |                 | Current Renewal Date:        |  |
|               |              |                   |      |  |                       |                 | Contribution:                |  |
|               |              |                   |      |  |                       |                 |                              |  |
|               |              |                   |      |  |                       |                 | AGENT INFORMATION (optional) |  |
|               |              |                   |      |  |                       |                 | Name:                        |  |
|               |              |                   |      |  |                       |                 | Agency Name:                 |  |
|               |              |                   |      |  |                       |                 | Email:                       |  |
|               |              |                   |      |  |                       |                 | Phone:                       |  |
|               |              |                   |      |  |                       |                 | Lic#:                        |  |

| Training and Certification  |   |
|-----------------------------|---|
| Agreements and Compensation |   |
| Code of Conduct             |   |
| Learn About CCSB            |   |
| Contact Us                  |   |
| CCSB Website                | 7 |
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## general agency partner support



CCSB partners with seven General Agencies throughout the state who are available to assist you with new group quoting, application submission, and ongoing support for your enrolled groups.



BEERE&PURVES













# enrollment process

# 2025 new business submission deadlines



|           | DATE       | WITH SUBMISSION ACKNOWLEDGMENT FORM |
|-----------|------------|-------------------------------------|
| JANUARY   | 12/27/2024 | 01/07/2025                          |
| FEBRUARY  | 01/27/2025 | 02/07/2025                          |
| MARCH     | 02/24/2025 | 03/07/2025                          |
| APRIL     | 03/27/2025 | 04/07/2025                          |
| MAY       | 04/26/2025 | 05/07/2025                          |
| JUNE      | 05/27/2025 | 06/07/2025                          |
| JULY      | 06/26/2025 | 07/07/2025                          |
| AUGUST    | 07/27/2025 | 08/07/2025                          |
| SEPTEMBER | 08/27/2025 | 09/07/2025                          |
| OCTOBER   | 09/26/2025 | 10/07/2025                          |
| NOVEMBER  | 10/27/2025 | 11/07/2025                          |
| DECEMBER  | 11/26/2025 | 12/07/2025                          |

# required new group documentation



- Their employer name, as reported to the California Employment Development Department.
- Their federal Employer Identification Number (FEIN) and state Employer Identification Number (SEIN).
- A copy of their local business license.
- A DE-9C reconciled by the employer or payroll records .
- The total number of full-time employees.

- The total number of part-time employees working 20 to 29 hours per week (if offering part-time employees coverage).
- Their employee roster, including addresses, hire dates, dates of birth and Social Security numbers or tax identification numbers.
- Dependent information (if offering dependents coverage), including the dependents' dates of birth to determine their age.

# application submission via the MyCCSB portal or via paper application





| My Company   | Confirm Employees  | Enrollment Setup   | Plan Setup                                     |
|--|--------------------|--|--|
| My Company   |                    |  |  |
| Employer Information                                 |                    |  |  |
| Doing Business As*  ACMELLC  Business Legal Name     | 12345<br>If you ar | Employer Identification Number (FEIN)*  5789  a Sole Proprietor and do not have an FEIN, tition Type | , enter the identifier used during tax filing. |
| First Name*  | Middle N           |  | *  |
| First Name   |                    | Name   |  |
| Suffix   | Phone N            | umber*   |  |
| Preferred Language (written/spoken - if not English) | How Lor            | ig Have You Been in Business?*   | •  |
| Federal COBRA* Yes No                                |                    |  |  |

# binder and monthly premium payments

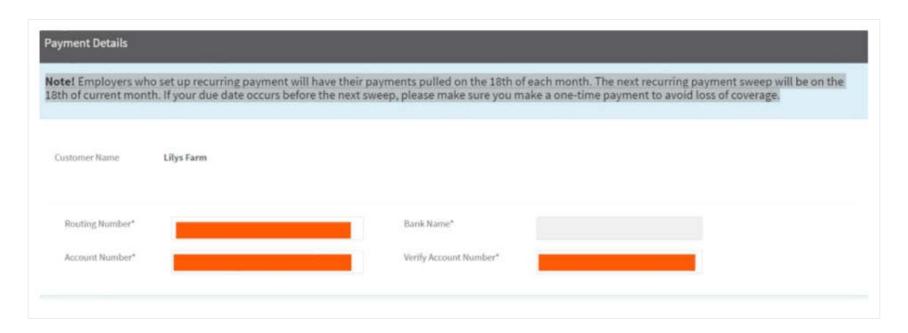


### **BINDER PAYMENT**

Upon submission and approval of the employer and employee applications CCSB will generate a single initial invoice with aggregated premium for all health and dental premiums. CCSB must receive the full payment by the due date indicated on the initial invoice before coverage can be effectuated.

### **RECURRING PAYMENTS**

Recurring monthly ACH payments can be setup via the MyCCSB portal and will pull funds on the 18th of the month.





# annual renewals

## annual group renewal



- CCSB sends groups written notice of their plan renewal and annual election period 60 days prior to the end of their plan year.
- During this time employers can explore renewal options and make changes to their reference plan and contribution.
- Employees then have a least 20 days to review plan options and make changes for the upcoming plan year.
- CCSB also sends employers monthly email communications beginning six months out from their renewal date to provide useful information for utilization of benefits and specific renewal guidance as they near closer to their annual renewal month.



### Open Enrollment Begins in 30 Days!

Your group's Open Enrollment is quickly approaching. This is the perfect time for employees to review and adjust their health plans for the next year, without needing a qualifying event. Whether you're currently going through the process or about to start, Covered California for Small Business is here to support you!

#### How to Prepare for Open Enrollment

Discuss the plan options with your employees using the information in your Covered California for Small Business renewal packet. Employers should use multiple communication methods to meet the varied preferences of your employees. For example, while some may prefer information via email or in print, others might benefit more from face-to-face meetings.

### federal and Cal-COBRA administration



Under **federal COBRA**, the employer must provide qualified beneficiaries with certain notices explaining their COBRA rights, how to elect COBRA, and when it can be terminated in a timely manner when they experience a loss of health coverage.

| COVERAGE<br>TYPE | WHO QUALIFIES?                               | WHO ADMINISTERS?   |
|------------------|--|--|
| Federal COBRA    | Employers with 20 or more eligible employees | Employer or an employer hired<br>Third Party Administrator (TPA) |
| Cal-COBRA        | Employers with 2-19 eligible employees       | CCSB   |

For Cal-COBRA (2 to 19 employees), the employer must notify CCSB of any employees or dependents who experience a qualifying event.

CCSB will send eligibility notifications to terminated employees on the employer's behalf. Former Employees or eligible dependents must notify CCSB of their CAL-COBRA elections.

Premiums for Cal-COBRA coverage will be billed by CCSB directly to the Cal-Cobra participant.

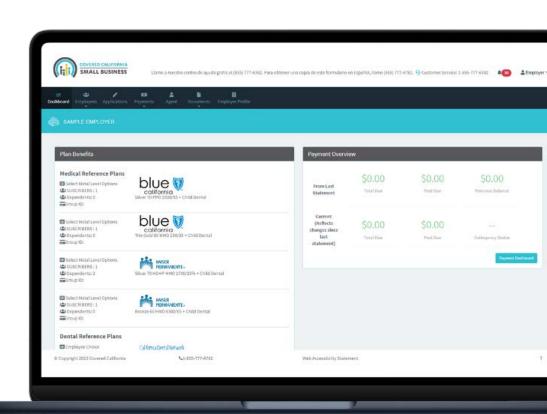
## annual group renewal



### MANAGE YOUR POLICY AND EMPLOYEES ONLINE

- Easy self-serve employee Adds, Terms and Changes
  - Up to 30 days retroactively!
- Invite new hires to enroll online and compare options
- One-time and Auto-Pay Feature for Employers
- Real-time Account Balances
- View previous invoices, payments, letters and notices
- View all employer details such as reference plan, contribution, COBRA status, addresses and contact information
- Ability to have a secondary account login for employers

- Cal-COBRA packets available electronically and mailed
- Employee Census export tool
- Enhanced Renewal process online



# becoming certified to sell CCSB



- Covered California has agency contracts for the sale of both Individual and Family Plan coverage, CCSB, or both.
- It is vital for agencies that wish to sell both lines of business to confirm that they are contracted appropriately.
- To begin your transition to a dual IFP/CCSB Certified Agency, Agency Managers can contact agentcontracts@covered.ca.gov to submit your request for a new dual agency contract.
- You can find and review all contact terms and certification details on the CCSB website.

| Training and Certification  |   |
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| Resources                   |   |
| nesources                   |   |
| Quote Template              | ₹ |
| CCSB Toolkit                | ₹ |